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increase is effective the first day of the month following the month in which the layaway of the beds becomes effective under state law.

- B. For rate years beginning on or after July 1, 2000, notwithstanding any provision to the contrary in Section 22.000, a nursing facility reimbursed under Section 22.000 that places beds on layaway is, for so long as the beds remain on layaway, allowed to:
- (1) Aggregate the applicable investment per bed limits based on the number of beds licensed immediately prior to entering the alternative payment system in Section 22.000;
- (2) Retain or change the facility's single bed election for use in calculating capacity days under Section 16.110; and
- (3) Establish capacity days based on the number of beds immediately prior to the layaway and the number of beds after the layaway.
- C. The Department will increase the facility's property payment rate by the incremental increase in the rental per diem resulting from the recalculation of the facility's rental per diem applying only the changes resulting from the layaway of beds and subitems (1), (2), and (3). If a facility reimbursed under Section 22.000 completes a moratorium exception project after its base year, the base year property rate is the moratorium project property rate. The base year rate is inflated by the factors in Section 22.060, items C through F. The property payment rate increase is effective the first day of the month following the month in which the layaway of the beds becomes effective.
- D. If a nursing facility removes a bed from layaway status in accordance with state law, the Department will establish capacity days based on the number of licensed and certified beds in the facility not on layaway and will reduce the nursing facility's property payment rate in accordance with item B.
- E. For the rate years beginning on or after July 1, 2000, notwithstanding any provision to the contrary under Section 22.000, a nursing facility reimbursed under that section, with delicensed beds after July 1, 2000, by giving notice of the delicensure to the Department of Health according to the notice requirements in state law, is allowed to:

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- Aggregate the applicable investment per bed limits based on the number (1)of beds licensed immediately prior to entering the alternative payment system;
- Retain or change the facility's single bed election for use in calculating (2) capacity days under Section 16.110; and
- (3) Establish capacity days based on the number of beds immediately prior to the delicensure and the number of beds after the delicensure.

The Department will increase the facility's property payment rate by the incremental increase in the rental per diem resulting from the recalculation of the facility's rental per diem applying only the changes resulting from the delicensure of beds and subitems (1), (2), and (3). If a facility reimbursed under Section 22.000 completes a moratorium exception project after its base year, the base year property rate is the moratorium project property rate. The base year rate is inflated by the factors in Section 22.060, items C through F. The property payment rate increase is effective the first day of the month following the month in which the delicensure of the beds becomes effective.

- F. For nursing facilities reimbursed pursuant to Sections 1.000 to 21.000 or Section 22.000, any beds placed on layaway are not included in calculating facility occupancy as it pertains to leave days.
- For nursing facilities reimbursed pursuant to Sections 1.000 to 21.000 or Section 22.000, the rental rate calculated after placing beds on layaway may not be less than the rental rate prior to placing beds on layaway.
- H. A nursing facility receiving a rate adjustment as a result of this section must not increase nursing facility rates for private pay residents until it notifies the residents, or the persons responsible for payment of the increase, in writing 30 days before the increase takes effect. No notice is required if a rate increase reflects a necessary change in a resident's level of care.
- A facility that does not utilize the space made available as a result of bed layaway or delicensure under this section to reduce the number of beds per room or provide more common space for nursing facility uses or perform other activities related to the operation of the nursing facility shall have its property rate increase calculated under this section reduced by the ratio of the square footage made available that is not used for these

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purposes to the total square footage made available as a result of bed layaway or delicensure.

SECTION 21.000 ANCILLARY SERVICES

SECTION 21.010 Setting payment and monitoring use of therapy services. At the option of the nursing facility, payment for ancillary materials and services otherwise covered under the plan may be made to either the nursing facility in the operating cost per diem, to the vendor of ancillary services, or to the nursing facility outside of the operating cost per diem. The avoidance of double payments shall be made through audits and adjustments to the nursing facility's annual cost report. The Department will also determine if the materials and services are cost effective and as would be incurred by a prudent and cost-conscious buyer. Therapy services provided to a recipient must be medically necessary and appropriate to the medical condition of the recipient. If the vendor, nursing facility, or ordering physician cannot provide adequate medical necessity justification, the Department may recover or disallow the payment for the services and may require prior authorization for therapy services or may impose administrative sanctions to limit the provider participation in the medical assistance program.

SECTION 21.020 Certification that treatment is appropriate. The therapist who provides or supervises the provision of therapy services must certify in writing that the therapy's nature, scope, duration, and intensity are appropriate to the medical condition of the recipient every 30 days. The Department shall utilize a peer review program to make recommendations regarding the medical necessity of services provided.

SECTION 22.000 CONTRACTUAL ALTERNATIVE PAYMENT RATES AFTER AUGUST 1, 1995

SECTION 22.010 Contractual alternative payment rate. A nursing facility may apply to be paid a contractual alternative payment rate instead of the cost-based payment rate established under Sections 1.000 to 21.000. A nursing facility selected to receive an alternative payment rate must enter into a contract with the state. Payment rates and procedures for facilities selected to receive an alternative payment rate are determined and governed by this section and by the terms of the contract. Different contract terms for different nursing facilities may be negotiated.

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SECTION 22.020 Requests for proposals.

A. At least twice annually the Department will publish a request for proposals to provide nursing facility services according to this section. All proposals must be responded to in a timely manner.

B. Any proposal may be rejected if, in the judgment of the Department, a contract with a particular facility is not in the best interests of the residents of the facility or the state of Minnesota.

SECTION 22.030 Proposal requirements.

- A. In issuing the request for proposals, the Department may develop reasonable requirements which, in the judgment of the Department, are necessary to protect residents or ensure that the contractual alternative payment demonstration project furthers the interest of the state of Minnesota.
 - B. The request for proposals may include, but need not be limited to, the following:
- (1) A requirement that a nursing facility make reasonable efforts to maximize Medicare payments on behalf of eligible residents;
- (2) Requirements designed to prevent inappropriate or illegal discrimination against residents enrolled in the medical assistance program as compared to private paying residents;
- (3) Requirements designed to ensure that admissions to a nursing facility are appropriate and that reasonable efforts are made to place residents in home and community-based settings when appropriate;
- (4) A requirement to agree to participate in a project to develop data collection systems and outcome-based standards for managed care contracting for long-term care services;
- (5) A requirement that contractors agree to maintain Medicare cost reports and to submit them to the Department upon request or at times specified by the Department;

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(6) A requirement for demonstrated willingness and ability to develop and maintain data collection and retrieval systems to be used in measuring outcomes; and

(7) A requirement to provide all information and assurances required by the terms and conditions of federal approval.

SECTION 22.040 Selection process.

- A. The number of proposals that can be adequately supported with available state resources, as determined by the Department, may be accepted.
- B. The Department may accept proposals from a single nursing facility or from a group of facilities through a managing entity.
- C. The Department will seek to ensure that nursing facilities under contract are located in all geographic areas of the state.
- D. In addition to the information and assurances contained in the submitted proposals, the Department may consider the following in determining whether to accept or deny a proposal:
- (1) The facility's history of compliance with federal and state laws and rules, except that a facility deemed by the Department to be in substantial compliance with federal and state laws and rules is eligible to respond to a request for proposal. A facility's compliance history is not the sole determining factor in situations where the facility has been sold and the new owners have submitted a proposal;
- (2) Whether the facility has a record of excessive licensure fines or sanctions or fraudulent cost reports;
 - (3) The facility's financial history and solvency; and
- (4) Other factors identified by the Department that it deems relevant to a determination that a contract with a particular facility is not in the best interests of the residents of the facility or the state of Minnesota.

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E. If the Department rejects the proposal of a nursing facility, it will provide written notice to the facility of the reason for the rejection, including the factors and evidence upon which the rejection was based.

SECTION 22.050 Duration and termination of contracts.

- A. Contracts with nursing facilities may be executed beginning November 1, 1995.
- B. All contracts entered into under this section are for a term of one year.
- C. Either party may terminate a contract at any time without cause by providing 90 calendar days advance written notice to the other party. The decision to terminate a contract is not appealable.
- D. The contract will be renegotiated for additional one-year terms, unless either party provides written notice of termination. The provisions of the contract will be renegotiated annually by the parties before the expiration date of the contract.
- E. The parties may voluntarily renegotiate the terms of the contract at any time by mutual agreement.
- F. If a nursing facility fails to comply with the terms of a contract, the Department will provide reasonable notice regarding the breach of contract and a reasonable opportunity for the facility to come into compliance.
- G. If the facility fails to come into compliance or to remain in compliance, the Department may terminate the contract. If a contract is terminated, the contract payment remains in effect for the remainder of the rate year in which the contract was terminated, but in all other respects the provisions of this section do not apply to that facility effective as of the date the contract is terminated.
- H. The contract must contain a provision governing the transition back to the cost-based reimbursement system established under Sections 1.000 to 21,000.

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SECTION 22.060 Alternate rates for nursing facilities.

For nursing facilities that have their payment rates determined pursuant to this section rather than pursuant to Sections 1.000 to 21.000, a rate must be established under this section as follows:

- A. The nursing facility must enter into a written contract with the Department;
- B. A nursing facility's case mix payment rate for the first rate year of a facility's contract under this section is the same payment rate as established for the facility under Sections 1.000 to 21.000:
- C. A nursing facility's case mix payment rates for the second and subsequent years of a facility's contract under this section are the previous rate year's contract payment rates plus an inflation adjustment as provided in items D and E, and an adjustment to include the cost of any increase in Minnesota Department of Health licensing fees for the facility taking effect on or after July 1, 2001.
 - D. The index for the inflation adjustment must be based on the change in the

Consumer Price Index-All Items (United States City average) (CPI-U) forecasted by Data Resources, Inc., as forecasted in the fourth quarter of the calendar year preceding the rate year.

- E. The inflation adjustment must be based on the 12-month period from the midpoint of the previous rate year to the midpoint of the rate year for which the rate is being determined.
- F. For the rate years beginning July 1, 1999, July 1, 2000, July 1, 2001, and July 1, 2002, items C, D, and E apply only to the property related payment rate, except that adjustments to include the cost of any increase in Minnesota Department of Health licensing fees taking effect on or after July 1, 2001, shall be provided. In determining the amount of the property related payment rate adjustment under items C, D and E, the Department must determine the proportion of the nursing facility's rates that are property related based on the facility's most recent cost report.

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SECTION 22.065 Facility rate increases beginning July 1, 1999. For the rate year beginning July 1, 1999, a nursing facility's case mix rate is divided into the following components: compensation operating rate, non-compensation operating rate, property rate and other-components rate. The compensation and non-compensation operating rates are increased by the percentages in Section 11.049, item B, subitem (1), respectively. The property related payment rate is increased as described in Section 22.060, item F. The other-components rate is not increased from the June 30, 1999 rate.

- A. A nursing facility in Becker county licensed for 102 beds on September 30, 1998 receives the following increases:
 - (1) \$1.30 in its case mix class A payment rate;
 - (2) \$1.33 in its case mix class B payment rate;
 - (3) \$1.36 in its case mix class C payment rate;
 - (4) \$1.39 in its case mix class D payment rate:
 - (5) \$1.42 in its case mix class E and F payment rate;
 - (6) \$1.45 in its case mix class G payment rate;
 - (7) \$1.49 in its case mix class H payment rate:
 - (8) \$1.51 in its case mix class I payment rate;
 - (9) \$1.54 in its case mix class J payment rate; and
 - (10) \$1.59 in its case mix class K payment rate;
- B. A nursing facility in Chisago county licensed for 101 beds on September 30, 1998 receives an increase of \$3.67 in each case mix payment rate:
- C. A nursing facility in Canby, licensed for 75 beds will have its property-related per diem rate increased by \$1.21. This increase will be recognized in the facility's contract payment rate under this section.

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D. A nursing facility in Golden Valley with all its beds licensed to provide residential rehabilitative services to physically handicapped young adults has the payment rate computed according to this section increased by \$14.83; and

E. A county-owned 130-bed nursing facility in Park Rapids has its per diem contract payment rate increased by \$1.02 for costs related to compliance with comparable worth requirements.

SECTION 22.066 Facility rate increases beginning July 1, 2000. For the rate year beginning July 1, 2000, nursing facilities with an average operating rate as described in items A through F receive the rate increases indicated. "Average operating rate" means the average of the eleven (A-K) case mix operating rates. The increases are added following the determination under Section 11.050 of the payment rate for the rate year beginning July 1, 2000, and will be included in the nursing facilities' total payment rates for the purposes of determining future rates under this attachment to the State plan.

- A. Nursing facilities with an average operating rate of \$110.769 receive an operating cost per diem increase of 5.9 percent, provided that the facilities delicense, decertify, or place on layaway status, if that status is otherwise permitted by law, 70 beds.
- B. Nursing facilities with an average operating rate of \$79.107 receive an increase of \$1.54 in each case mix payment rate.
- C. Nursing facilities with an average operating rate of \$80.267 receive an increase in their case mix resident class A payment of \$3.78, and an increase in their payment rate for all other case mix classes of that amount multiplied by the class weight for that case mix class established in Section 13.030.
- D. Nursing facilities with an average operating rate of \$94.987 receive an increase of \$2.03 in each case mix payment rate to be used for employee wage and benefit enhancements.
- E. Nursing facilities with an average operating rate of \$82.369 have their operating cost per diem increased by the following amounts:
 - (1) case mix class A, \$1.16;
 - (2) case mix class B, \$1.50;

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- (3) case mix class C, \$1.89;
- (4) case mix class D, \$2.26;
- (5) case mix class E, \$2.63;
- (6) case mix class F, \$2.65;
- (7) case mix class G, \$2.96;
- (8) case mix class H, \$3.55;
- (9) case mix class I, \$3.76;
- (10) case mix class J, \$4.08; and
- (11) case mix class K, \$4.76.
- F. Nursing facilities with an average operating rate of \$95.974 that decertified 22 beds in calendar year 1999 have their property-related per diem payment rate increased by \$1.59.

SECTION 22.067 Facility rate increases beginning July 1, 2001.

- A. For the rate year beginning July 1, 2001, the Department will provide an adjustment equal to 3.0 percent of the total operating payment rate. The operating payment rates in effect on June 30, 2001 include the adjustment in Section 11.070.
- B. For rate years beginning on or after July 1, 2001 and for admissions occurring on or after July 1, 2001, the total payment rate for the first 90 paid days after admission is:
- (1) for the first 30 paid days, the rate is 120 percent of the facility's medical assistance rate for each case mix class; and
- (2) for the next 60 paid days after the first 30 paid days, the rate is 110 percent of the facility's medical assistance rate for each case mix class.